



ENHANCE YOUR INFLUENCE WORKING WITH TEAMS

Using these powerful strategies expands your influence and encourages maximum motivation among your team members.



EMBRACING CORE VALUES EVERY DAY

Leading an organization and embracing these core values daily is not easy. It takes clear focus, unwavering commitment, and supreme self-confidence.



EXPAND YOUR HORIZON WITH A VISION

When team members fully grasp and share the vision, they dedicate the full power of their potential to the company's future.



DELIVERING A RATIONAL POINT OF VIEW

Developing the potential of team members and increasing productivity is more important than winning a verbal battle and proving the strength of your own authority.



QUOTE 1 – THE JOURNEY

"A boss has the title. A leader has the people" - Simon Sinek



QUOTE 2 – ASPIRE TO BECOME A VISIONARY

"You must have a big vision and take very small steps to get there. You have to be humble as you execute but visionary and gigantic in terms of your aspiration." – Jason Calacanis



EMPLOYEE WELL-BEING

80% of employers believe the organization is supporting the physical and emotional health of the workplace.

March 2022 Volume XVI, Number 3

Bridging the Gap Between Potential and Performance

Since 1966, Leadership Management® International has been bridging the gap between potential and performance by helping organizations and individuals evaluate their strengths and opportunities through implementation of the unique and proven LMI Process™.

The LMI Process[™]

- Develops leaders who, in turn, empower their people to use their untapped talents and abilities.
- Identifies key areas the organization should focus on in order to reach the next level of
- Gives direction to an effective solution and delivers measurable results.

The LMI Process[™] is designed around a Strategic Development[™] model with four vital components:

- Awareness
- Planning
- Development
- Results Management

LMI® tools and processes have been making a difference in organizations and individuals for nearly 60 years in more than 80 countries.

© Leadership Management® International, Inc. ALL RIGHTS RESERVED







The Total Leader® is published for Leadership Management® International by Rutherford Communications, P.O. Box 8853, Waco, Texas 76710, (254)235-9679, E-mail: rpublish@rpublish.com. Website: www.rutherford.communications.com. Copyright © 2022 Rutherford Communications. All rights reserved. Material may not be reproduced in whole or part in any form without the written permission of the publisher.

Publisher: Ronnie Marroquin

Managing Editor: Kimberly Denman

LMI Editor: Staci Dalton