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#### **SHARING YOUR VISION WITH OTHERS**

One of the primary characteristics of all high-performance teams and organizations is a clear and shared commitment to a specific objective or vision for the future.

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## **DEVELOP YOUR LEADERSHIP SKILLS**

Tomorrow's business environment will be characterized by more complex problems, even faster rates of change, increased global competition, and the commoditization of most products.

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## **ENERGIZE YOUR PERSUASION SKILLS**

Accepting the role of leader ethically binds you to use authority, influence, and logic in leading others to act in the best interests of the organization.

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## **MEET CHALLENGES WITH CONFIDENCE**

Anything you can visualize is yours — money, power, prestige, acclaim — when you meet challenges with confidence and demonstrate true personal leadership.

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## **QUOTE 1 – INTELLIGENCE WITHOUT AMBITION**

"Intelligence without ambition is a bird without wings." – Salvador Dali

#### QUOTE 2 – A LEADER OF PEOPLE

"A boss has the title. A leader has the people." - Simon Sinek



#### **CURRENT DEVELOPMENT INITIATIVES**

10 percent of CEOs believe current development initiatives have a clear impact on their business.

# **Bridging the Gap Between Potential and Performance**

Since 1966, Leadership Management<sup>®</sup> International has been bridging the gap between potential and performance by helping organizations and individuals evaluate their strengths and opportunities through implementation of the unique and proven LMI Process<sup>™</sup>.

## The LMI Process<sup>™</sup>

- Develops leaders who, in turn, empower their people to use their untapped talents and abilities.
- Identifies key areas the organization should focus on in order to reach the next level of success.
- Gives direction to an effective solution and delivers measurable results.
- Practices a 93 percent effective leadership model.

The LMI Process<sup>™</sup> is designed around a Strategic Development<sup>™</sup> model with four vital components:

- Awareness
- Planning
- Development
- Results Management

LMI<sup>®</sup> tools and processes have been making a difference in organizations and individuals for nearly 60 years in more than 80 countries.

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