



#### [HELP YOUR TEAM DEVELOP THEIR POTENTIAL](#)

People grow personally and become highly productive in a climate that is conducive to personal and professional development.



#### [CLARIFY EXPECTATIONS WITH YOUR TEAM](#)

Effective leaders impart vision, set direction, and clarify expectations with their team members.



#### [MAKE DREAMS COME TRUE WITH VISUALIZATION](#)

When you can, through visualization, relate the “what is” to the “what can be,” you have developed visualization into a genuine art.



#### [WORKING EFFECTIVELY THROUGH CRISIS SITUATIONS](#)

The most productive individuals are those who master the art of taking care of emergency situations, unexpected and unplanned.



#### [MENTAL RECOGNITION](#)

“Enter every activity without giving mental recognition to the possibility of defeat. Concentrate on your strengths, instead of your weaknesses... on your powers, instead of your problems.”



#### [STRENGTH OF THE TEAM](#)

“The strength of the team is each individual member. The strength of each member is the team.”



#### [ENTHUSIASM CAPTURES INTEREST](#)

“Enthusiasm glows, radiates, permeates and immediately captures everyone’s interest.” (Paul J. Meyer)



#### [EFFECTIVE STRATEGIC LEADERSHIP](#)

Strategic leadership is the ability to define and develop the purpose of the organization, determine key strategies, select the right people, and oversee processes required to achieve success.

# Bridging the Gap Between Potential and Performance

Since 1966, Leadership Management® International has been bridging the gap between potential and performance by helping organizations and individuals evaluate their strengths and opportunities through implementation of the unique and proven LMI Process™.

## The LMI Process™

- Develops leaders who, in turn, empower their people to use their untapped talents and abilities.
- Identifies key areas the organization should focus on in order to reach the next level of success.
- Gives direction to an effective solution and delivers measurable results.
- Practices a 93 percent effective leadership model.

The LMI Process™ is designed around a Strategic Development™ model with four vital components:

- Awareness
- Planning
- Development
- Results Management

LMI® tools and processes have been making a difference in organizations and individuals for nearly 60 years in more than 80 countries.



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